



IBM Business Driven Development Solutions for your On Demand Business

Better Software. Better Business. Are you ready to innovate?

Exploit the robust capabilities of an IBM Business Driven Development solution to ensure software quality and web application security more effectively.

▶ Reduce Costs

Eliminate bugs and rework by using the powerful scripting language and wizards in Rational Functional Tester to automate functional and regression testing.

▶ Increase Revenues

Deliver higher quality applications faster and become more responsive in helping the business achieve its objectives.

▶ Mitigate Risks

Simulate production-level user loads with Rational Performance Tester to help ensure application reliability, performance and scalability from Day 1.

▶ Maintain Competitiveness

Simplify communications between your development, quality assurance and security teams to identify and resolve software bugs and security defects quickly.

▶ Accelerate Time to Market

Bring applications online faster through the use of automated tools that help reduce the time it takes to test and fix applications.

Innovate * Collaborate * Grow
Let us show you how.



let's build a smarter planet

IBM. **Rational.** software

IBM Rational software offers a full lifecycle solution of analyst, developer and tester products to unify cross-functional teams and support enterprise software projects from requirements to release. This complete yet modular solution provides an integrated toolset & vocabulary based on open standards, including the Eclipse framework, for teams adopting a business-driven development approach. The result is faster development, lower costs, more predictable results and a better alignment of IT and business goals.



Rational Software Quality:

- > Functional Tester – Automated functional & regression testing tool for testers and GUI developers.
- > Performance Tester – Performance test creation, execution & analysis tool for validating the scalability & reliability of web-based applications before deployment.

Rational AppScan:

- > Test web-based applications for security vulnerabilities.
- > Identify and fix regulatory compliance violations in web applications.
- > Provide fix recommendations to development teams for remediation of security problems.



A Business-Driven Development solution from SIA and IBM can help you meet the challenges of becoming an on demand business by giving you the tools you need to accelerate software development, ensure software quality and reduce IT costs. Are your IT and business objectives aligned?

Want to become an On Demand business? Think big, start simple, scale fast. Call SIA today to get started.



Quickstart Solution Accelerators

Functional Testing

- > Perform 1 basic functional or regression test for a browser or terminal-based application (1 basic test script).
- > Includes: Rational Functional Tester (1 floating user), a ThinkCentre M58p desktop PC plus 5 days of SIA installation & configuration services.
- > Expected payback: **6 months!**

\$21,900* (list price \$22,867)

Performance Testing

- > Perform 1 basic performance test to simulate the workload of up to 50 system users (1 basic test script).
- > Includes: Rational Performance Tester (1 floating user + 50 virtual testers), a ThinkCentre M58p desktop PC plus 5 days of SIA installation & configuration services.
- > Expected payback: **6 months!**

\$28,850* (list price \$30,182)

Web Security Testing

- > Perform a basic scan of 1 web application and provide a brief report on the results.
- > Includes: Rational AppScan Express Edition (1 auth. User), a ThinkCentre M58p desktop PC plus 5 days of SIA installation & configuration services.
- > Expected payback: **6 months!**

\$30,700* (list price \$32,127)

Not sure how to get started?

Software Development Business Value Assessment**

- > For companies interested in evaluating a software quality or portfolio management solution.
- > Includes: 3-4 days of SIA consulting services.
- > Receive a brief report highlighting objectives, business value and recommendations.

\$2,500* (list price \$6,240)

IBM Business Consulting Services

- > Need help defining your requirements or justifying your technology investments?
- > Concerned with the human impact of changes brought on by new technologies?
- > Looking for solutions to your enterprise needs?

IBM Global Business Consulting Services offer a pragmatic approach using industry specialists who help you make the right decisions and assist you in your implementation efforts. Don't hesitate to consult IBM's experts!

* Special discounted prices available until March 31, 2009.

**Enterprise solution assessments from SIA or IBM are also available on request.

SIA's Advantage

SIA's industry knowledge, technical expertise and innovative methodologies help our customers reduce risks and achieve rapid results from their investments in IBM on demand business solutions. SIA's versatile team of IBM-certified professionals combines broad expertise across IBM's middleware products (Information Management, WebSphere, Lotus, Tivoli and Rational), systems technologies (Power, Modular, BladeCenter and Storage) and on demand operating environments (AIX, Linux, IBM i, Microsoft Windows, PowerVM and VMware).

IBM and SIA - Your Technology Partners

SIA and IBM have been working closely together since 1975 to provide customers with robust, business-integrated technology solutions that help them innovate, collaborate and grow by becoming more responsive, flexible, efficient and resilient. No project is too small or too big – by teaming together, SIA and IBM can deliver the expertise and solutions you need.



SIA Service Information Access Inc.

SIA Montreal

1010 De La Gauchetiere St.
West, Suite 2280
Montreal, QC H3B 2N2

Tel.: 514.842.0500
Fax: 514.842.6854
Toll free: 888.842.0500

SIA Toronto

4950 Yonge Street,
Suite 302
Toronto, ON M2N 6K1

Tel.: 416.646.6550
Fax: 416.646.6554
Toll free: 888.646.6552

SIA Boca Raton

2255 Glades Road,
Suite 324 Atrium
Boca Raton, FL 33431

Tel.: 561.989.2224
Fax: 561-997-9392

www.SiaAccess.com

IBM | ON DEMAND BUSINESS
Accredited-Business Partner